

How to Get Hired: Expert Tips for Home Inspectors

Today's Agenda

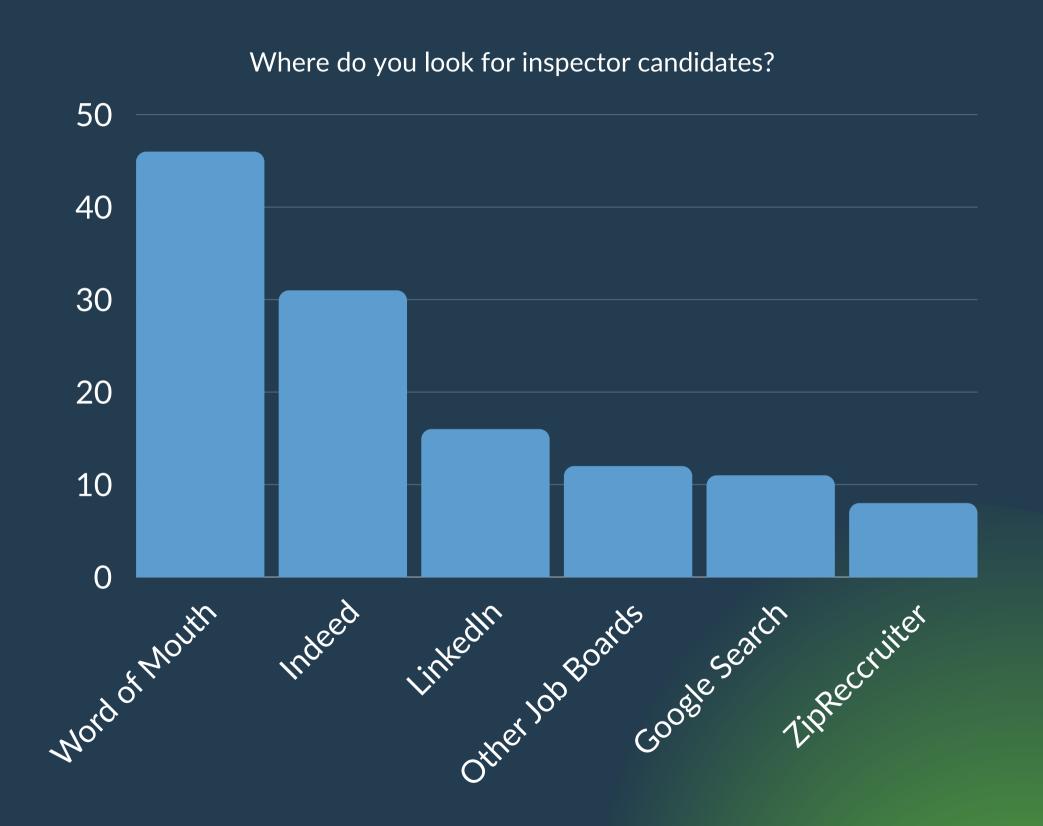
- Intro
 - Meet your presenters!
- Survey Findings
 - Learnings from 40+ multi-inspector companies
- Angela Williams CEO + CMO @ SUPER Inspector
- Lulu Brewer Head of People @ Spectora
- Q&A with Angela, Lulu, and Olivia



Be Visible Across Multiple Platforms

In addition to forming in-person connections, ensure your resume is listed/check postings on:

- Indeed
- LinkedIn
- ZipRecruiter
- Additional job boards



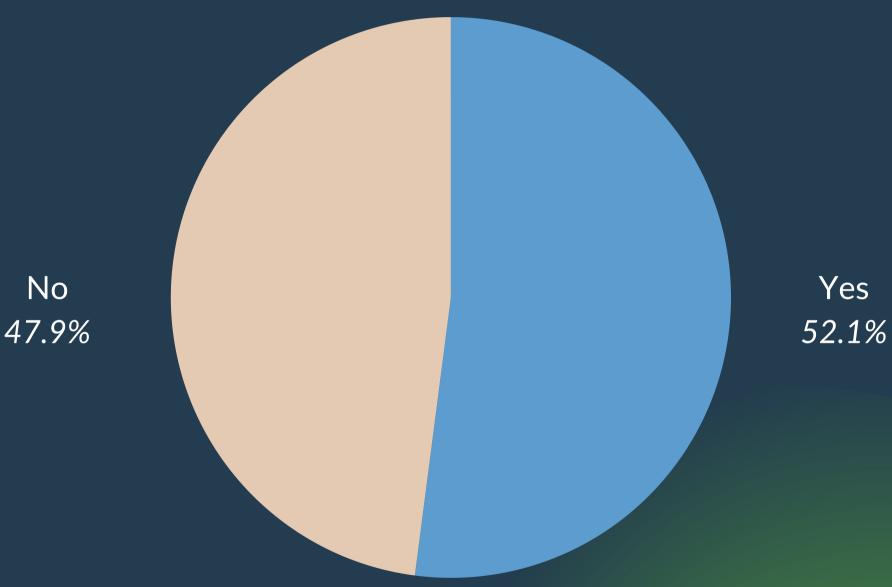


Consider Getting Your License Before Applying

We recommend getting your license (if your state requires it) prior to starting your job search.

We also recommend getting certified if your state does not require licensing.

Do you hire inspectors who aren't licensed/certified?

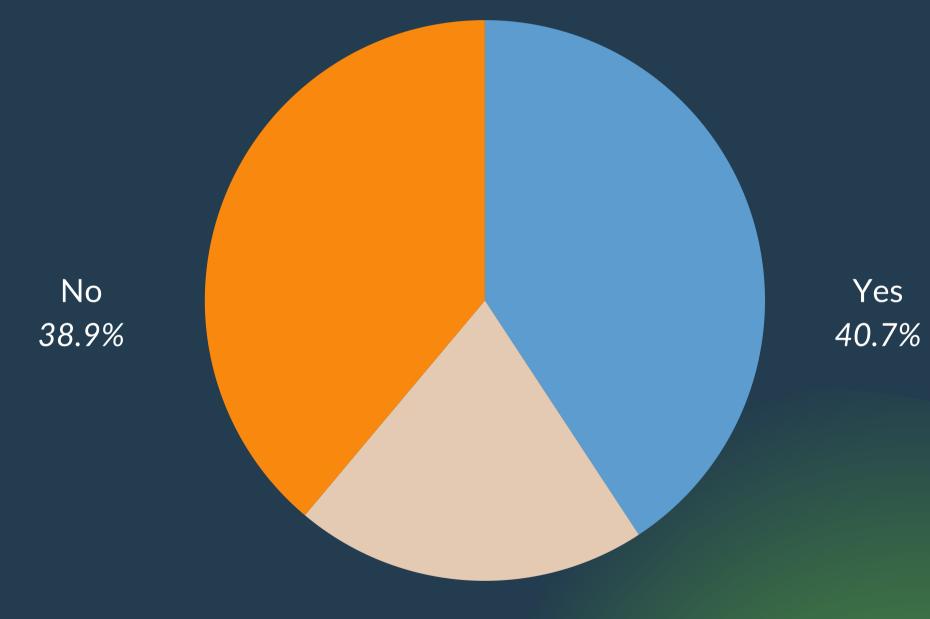




Be Prepared to Cover the Costs of Licensing

If you do delay licensing, be <u>prepared to cover</u> the associated costs.

Do you cover the cost of licensing for employees?



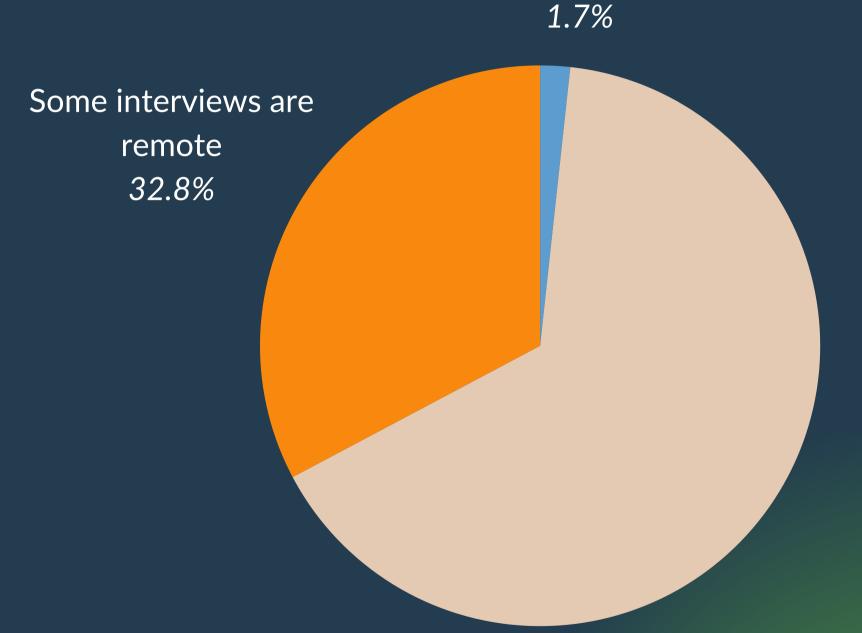
Yes, but with reimbursement 20.4%



Be Prepared to Interview In Person or Remotely

Be prepared to <u>show up professionally</u> for an interview, whether it is conducted <u>in person or remotely</u>.

- Business casual clothing
- Printed resume (if in-person)
- Clear background and good lighting (if remote)
- Camera on (if remote)



All interviews are in person 65.5%

All interviews are remote



Spend Time On Your Resume

1 (not important)

Ensure you apply with a <u>professional and up-to-date resume</u> including:

- Name, phone number, email address
- Education, licenses, certifications
- Professional experience



3 (moderately important)

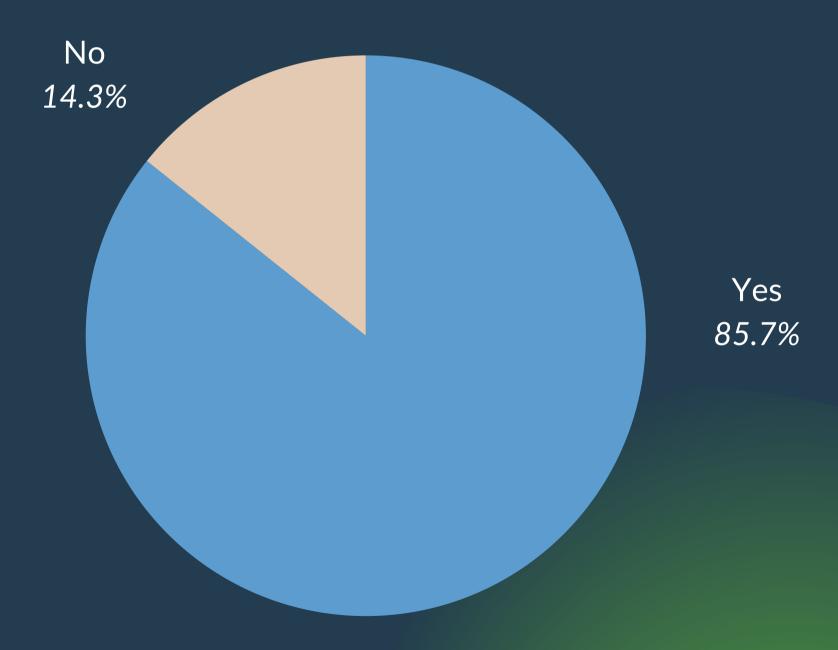


5 (extremely important)

Have Great Professional References

Have a list of <u>professional references</u> and be sure to let them know to expect a call ahead of time.

Do you consider professional references?





Top 3 Skills Companies Look For

01

Communication

Home inspection companies looking to hire highly value a candidate's communication skills.

02

Ability to Learn

Home inspection companies looking to hire highly value a candidate's ability to learn.

03

People Skills

Home inspection companies looking to hire highly value a candidate's general people skills.





• Business casual: a button down shirt, slacks, and nice shoes

Exception to the rule: if you are interviewing in the field or coming directly from an inspection.



Sample Interview Questions

- What makes you want to be a home inspector on our team?
- What skills and value will you bring to our team?
- What are your overall and long-term career goals?
- Why are you interested in / do you like <u>being a home inspector?</u>
- What is your comfort and skill level with technology?

*** We will provide a list following the webinar



ANGELA'S TIPS



3 Pieces of Advice for Inspectors

- 1. Do your research: know about the company you're interviewing at.
- 2. Proofread your resume: being detail-oriented is part of the job. Show it in your resume.
- 3. Show up dressed professionally: Even over Zoom, even though you might not dress in business casual on the job.



Most Important Skills







Story of an Impressive Interview

- Well-researched: she took the time to get to know SUPER Inspector,
 - Referenced specifics, like YouTube videos and LinkedIn
- Knew what she'd bring to the table: she was able to articulate how her skills would apply.

Tips for Growth

01

Be Available

Be ready and willing to step up and fill in when you're needed. 02

Set Goals

Know what you're aiming for and share those goals with your employer.

03

Be an Expert

Take initiative to grow and become an expert in ways that will benefit you and the company you work for.



Additional Tips

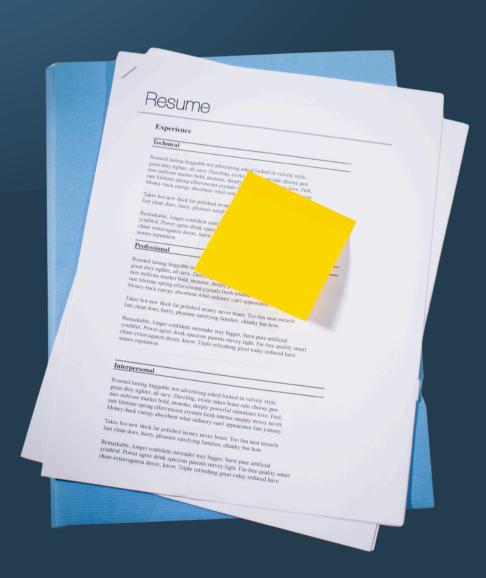
- Be physically and mentally fit
- Know your goals
- Invest in yourself, personally and professionally
- Always be <u>customer focused</u>



LULU'S TIPS



Applying



• Resume

- Keep it simple and easily readable (black & white, classic 12point font)
- Quality over quantity
 - Personalized cover letter
 - Each bullet of your resume should be formatted to meet the criteria of the job description
- Follow-up
 - Do follow-up, but be mindful of frequency



Interview Preparation

- Know your stuff, but be intentional
- Learn about the company research leads to informed questions
- Soft skills matter; show how you'll care for clients
- Prep with <u>sample interview questions</u>
- ...and <u>prep questions for your interviewer</u> it's a two-way street



Interview Tips & Tricks

- Be <u>prompt and professional</u>
- Don't be scared to share that you're nervous
- It should be/feel like a two-sided conversation
- Always ask questions and understand expectations

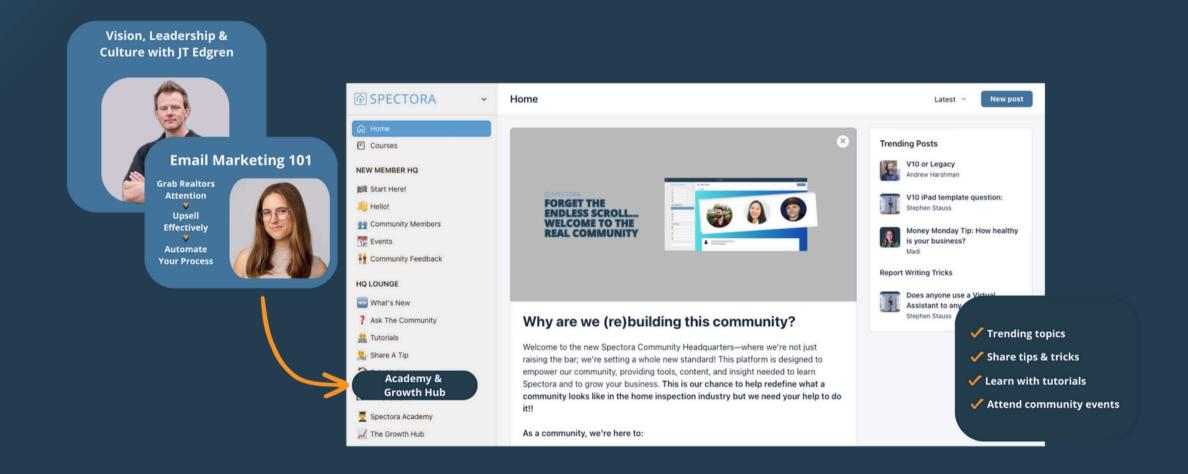


Following Up

- Always say thank you, and get specific
- Follow up <u>2+ days</u> after you should have heard back



Spectora Academy & The Growth Hub



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https://hq.spectora.com/c/the-growth-hub/



QUESTIONS?

